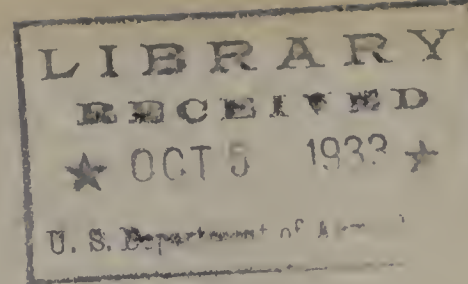


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62.81

1933



VANDERBILT UNIVERSITY

Nashville, Tennessee

LETTER TO IRIS DEALERS

In view of the general scarcity of money I am sending this communication to a few iris dealers, offering my first introductions at reduced rates. The prices quoted are net and are not subject to further discount, nor are they meant to control retail prices for your catalogue.

At the figures suggested you can supply yourself with stock sufficient to meet any demand you may have from your regular customers. I have a fairly good stock of Blue Banner and Andrew Jackson, but not a large stock of any of the others. Shipment can be made between June 20 and July 10, 1933.

PRICE LIST *of irises*

Mary Elizabeth	\$ 5.00
Morning Glory	5.00
Desert Gold	5.00
Summer Cloud	5.00
Violet Crown	5.00
Rob Roy	5.00
Hermitage	5.00
Black wings (very few)	12.00
Blue Banner	2.00
Andrew Jackson	1.00

If you can use any of the above, I should be pleased to receive your order at your early convenience.

Yours very truly,

April 1, 1933.

A large, stylized handwritten signature in cursive script, reading "J. H. Kirkland".

VANCOUVER UNIVERSITY

Nashville, Tennessee

LETTER TO THE EDITOR

In view of the general scarcity of money I am sending this communication to a few of the dealers, offering my first introduction at reduced rates. The prices quoted are not and are not subject to further discount, nor are they meant to control retail prices for your customers.

At the time I am writing you can supply yourself with stock sufficient to meet any demand you may have from your regular customers. I have a fairly good stock of Blue Ribbon and American Jackson, but not a large stock of any of the others. Shipment can be made between June 10 and July 10, 1933.

PRICE LIST

Blue Ribbon	1.00
Blue Ribbon	2.00
Blue Ribbon	3.00
Blue Ribbon	4.00
Blue Ribbon	5.00
Blue Ribbon	6.00
Blue Ribbon	7.00
Blue Ribbon	8.00
Blue Ribbon	9.00
Blue Ribbon	10.00
Blue Ribbon	11.00
Blue Ribbon	12.00
Blue Ribbon	13.00
Blue Ribbon	14.00
Blue Ribbon	15.00
Blue Ribbon	16.00
Blue Ribbon	17.00
Blue Ribbon	18.00
Blue Ribbon	19.00
Blue Ribbon	20.00

If you can use any of the above, I should be pleased to receive your order at your early convenience.

Yours very truly,

April 1, 1933